## **SDR Content Request**

Use this form to submit ideas for sequences, templates and snippets \* Required

Your First & Last Name *
Urgency *
Mark only one oval.
Urgent & Important - business critical, extremely time sensitive
Important but Not Urgent - must have but we can function in the interim
Nice to Have - convenience, future use case
Requested completion date  Example: January 7, 2019
Is this request for a: *
Check all that apply.
Sequence
Template
Snippet

5.	What is the use case? *
6.	How often do you think it would be used *
	Mark only one oval.
	Multiple times a week by multiple SDRs (i.e. not interested snippet)
	Multiple times a month by multiple SDRs (i.e. Sales Ops Sequence)
	Situationally (i.e. a post event follow-up)
7.	Is this new, replacing/updating something already available or are you recommending that we sunset? *
	Mark only one oval.
	New
	Replacing/Correcting/Updating
	Remove/Sunset
3.	If recommending a replacement or sunset, copy and paste the Outreach link below and provide context

9.	is there a targeted persona for this content?
	Check all that apply.
	Not persona specific
	Sales Leadership
	Sales Management
	Marketing Marketing
	Operations
	Enablement Enablement
	Other:
10.	Do you have any suggested content or inspiration? Include links, Google Docs, etc
	if you have them
	, ,
11.	Other comments

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