

How to Enable 6sense Integration within the Outreach User Interface

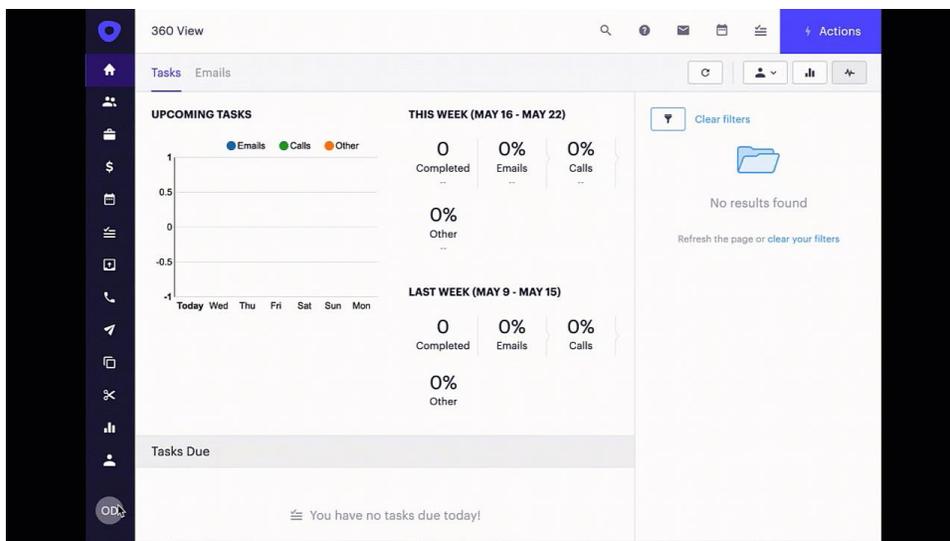
This integration allows Outreach users to simplify their workflow by bringing 6sense Dashboards directly into the Outreach UI in the left navigation and making 6sense Sales Intelligence available on the Account tab and Prospect tab. This change allows users to:

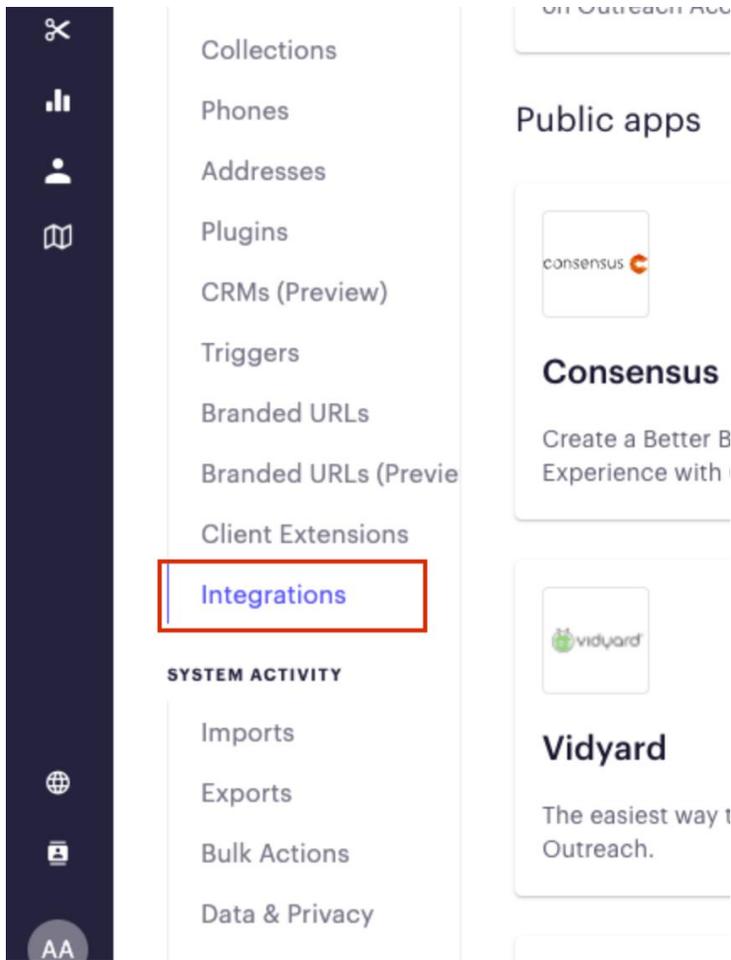
- View 6sense Dashboards in the left navigation.
- View 6sense Sales Intelligence on the Account tab, and Prospect tab.
- Add new contacts to an associated account in Outreach.
- Add contacts to a Sequence in Outreach.

A 6sense admin performs the first phase of integration, described in [Integrating 6sense into Outreach.io](#), which must be completed before beginning this second phase.

This second phase of integration is performed by an Outreach platform's admin. The latest instruction can be found on the Outreach support documentation [here](#).

1. Access the Outreach Platform, click **Settings**, and then **Integrations**.





2. Search for the 6sense app.

Settings

USER ADMIN

- You
- Org
- Teams
- Users
- Roles
- Profiles
- Subscriptions

SYSTEM CONFIG

- Kaia
- Schedules
- Rulesets
- Validations
- Experiments
- Meetings
- Prospect
- Account
- Opportunity
- Calls
- Collections
- Phones
- Addresses
- Plugins
- Triggers
- Branded URLs
- Integrations**

SYSTEM ACTIVITY

- Imports
- Exports
- Bulk Actions
- Data & Privacy
- Sequence States

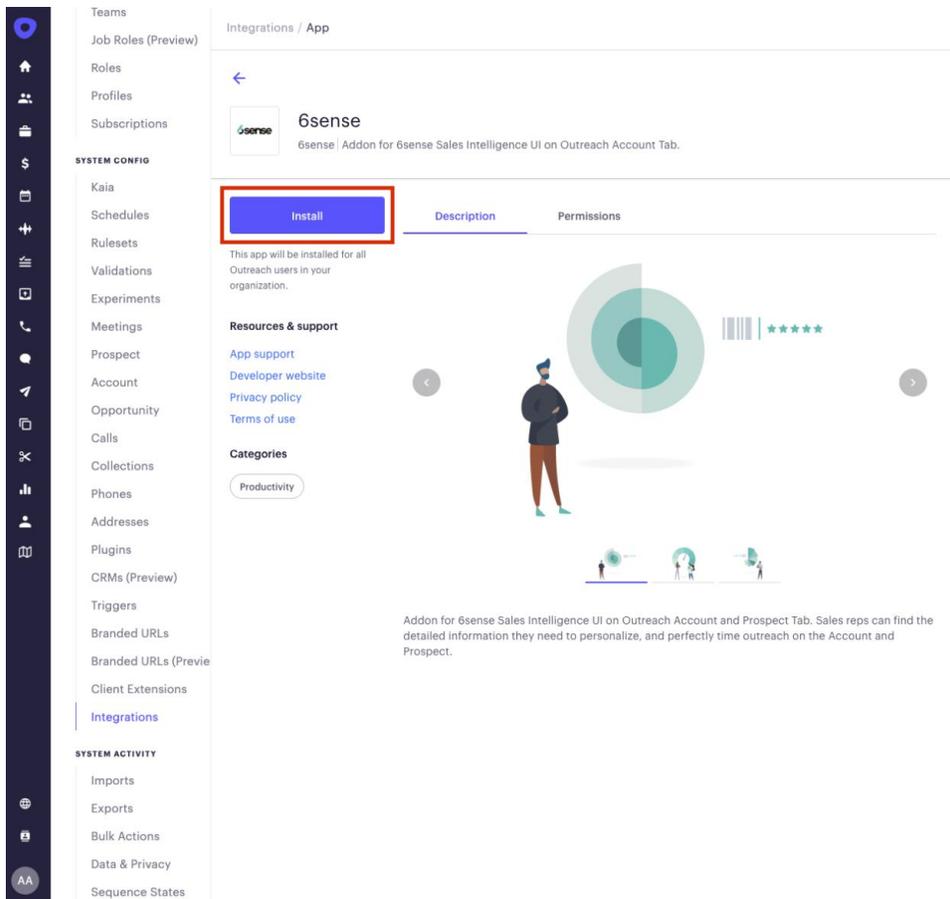
Integrations

Explore Outreach apps to improve your company's workflow or build your own

All apps Installed apps Your apps

<p>Showpad</p> <p>The sales enablement platform for modern sellers.</p>	<p>Vidyard</p> <p>The easiest way to add video into your Outreach.</p>	<p>Seismic</p> <p>Infuse your message with the most relevant up-to-date content.</p>
<p>DRIFT</p> <p>✓ Installed</p> <p>Drift</p> <p>Turn your email clicks into real-time conversations.</p>	<p>alyce</p> <p>Alyce</p> <p>The platform that helps you get closer to prospects and customers through...</p>	<p>BombBomb</p> <p>Record and send webcam & screen capture videos within your Outreach...</p>
<p>Intercom</p> <p>Sell more, faster - with the best in chatbots and live chat.</p>	<p>OneMob</p> <p>Record, add and track video and content from any email you send.</p>	<p>Sendoso</p> <p>Engage prospects in meaningful, new ways, with the leading Sending...</p>
<p>Terminus</p> <p>Amplify the impact of every Outreach email with Terminus.</p>	<p>Qualified</p> <p>Accelerate your sales cycles from clicks to conversations to close.</p>	<p>Consensus</p> <p>Create a Better Buying and Selling Experience with Consensus demo...</p>
<p>Highspot</p> <p>Are you a Highspot customer? Enable this integration for AI-powered conte...</p>	<p>Gsense</p> <p>Gsense</p> <p>Know Everything So You Can Do Anything</p>	

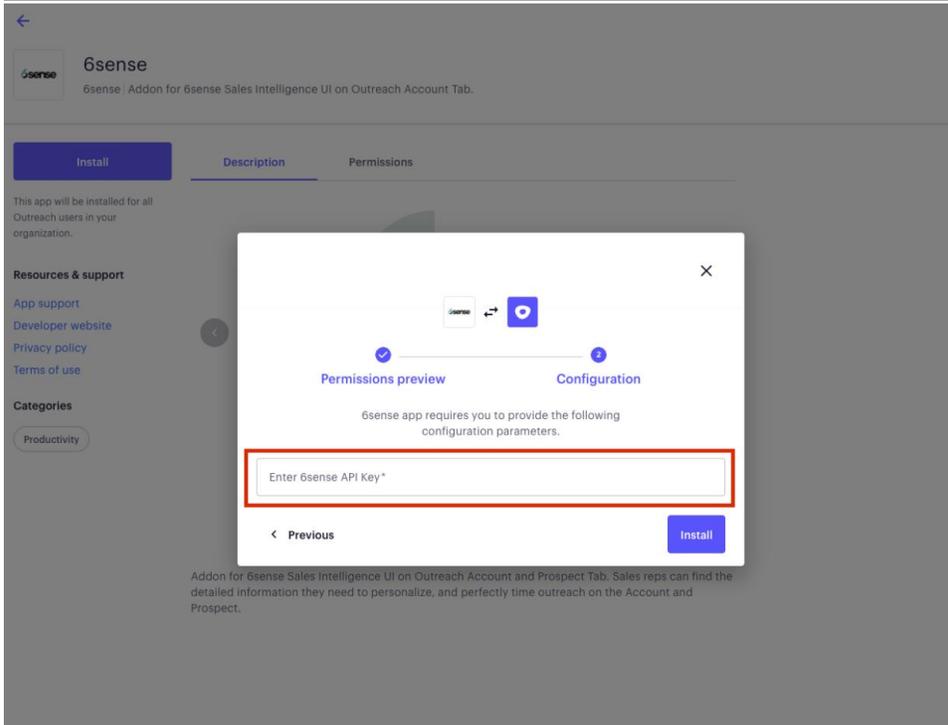
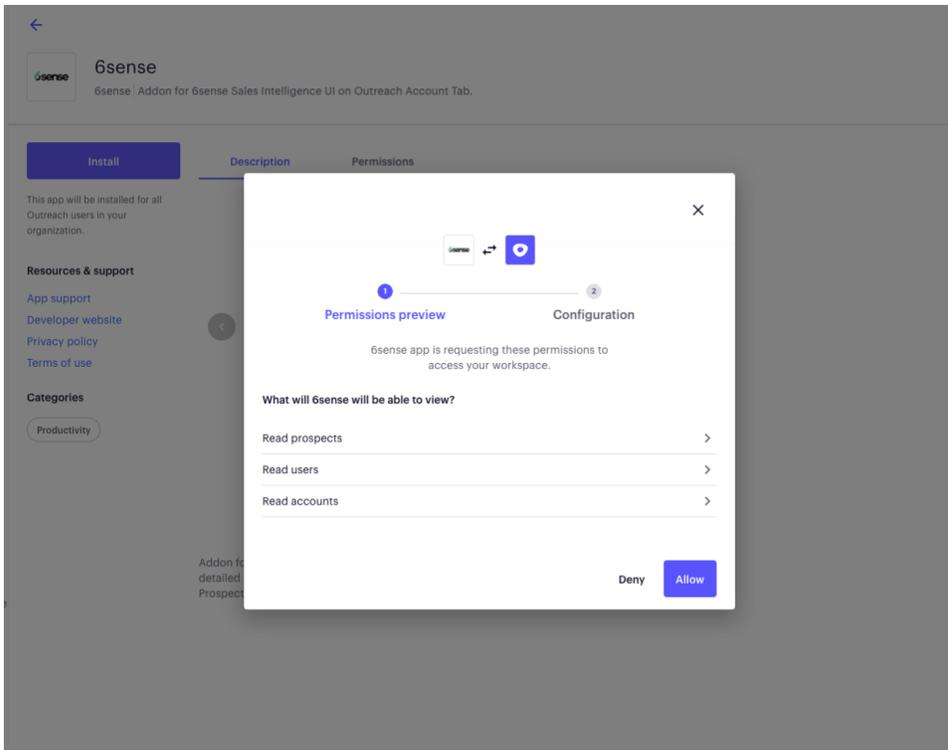
3. Click **Install**.



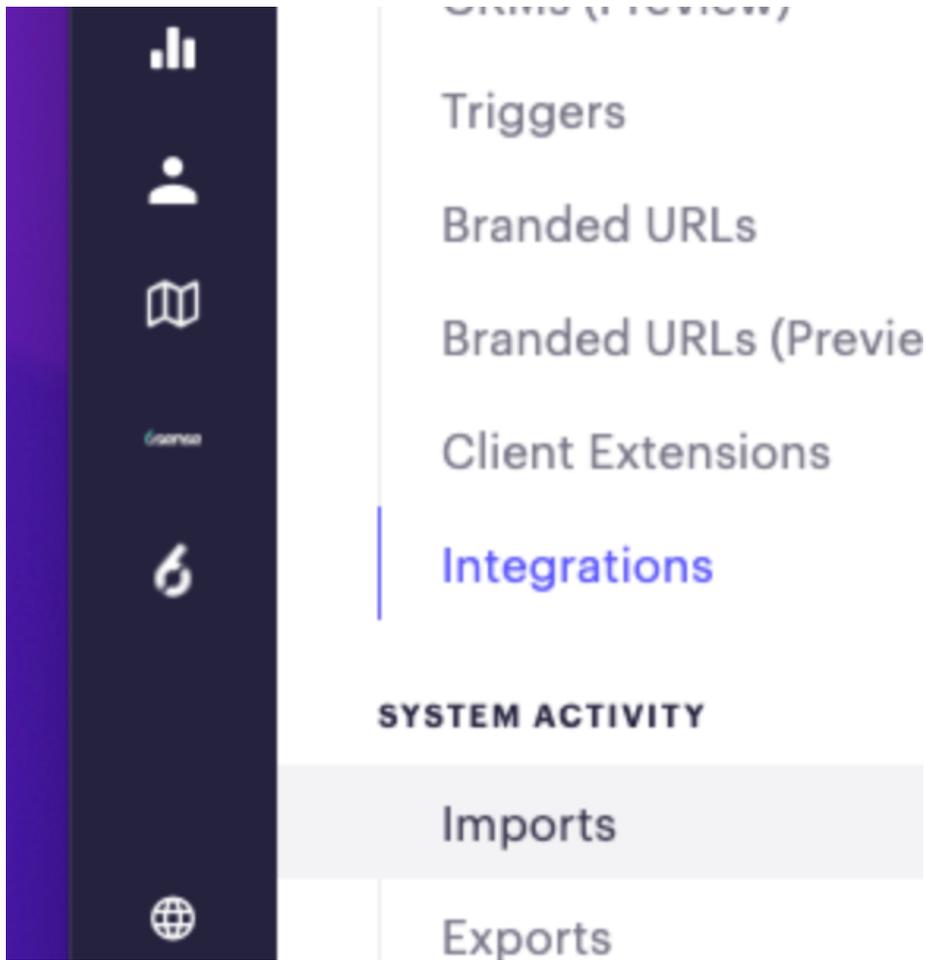
4. Input the 6sense API key into the prompt.

Note: Please submit a Support ticket with [6sense Support](#) to obtain this key.

5.



6. After adding the 6sense API key, click **Install** to configure the integration.



Additional Information

[FAQ: 6sense Sales Intelligence Integration within Outreach Interface](#)

[How to Enable 6sense Integration in Outreach](#) (Outreach support documentation)

[Integrating 6sense into Outreach.io](#)